# **APPENDIX B**



E-Business Global Price List January 23, 2004

			Oracle Database				Prices in USA (Doll
		Named User Plus	Software Software	Product	Processor	Software	Product
		License	Updates	Support	License	Updates	Support
Database Products							
Oracle Database							
Standard Edition One 10		149	22.35	10.43	4,995	749.25	349.65
Standard Edition 5,7		300	45.00	21.00	15,000	2,250.00	1,050.00
Enterprise Edition 7,8		800	120.00	56.00	40,000	6,000.00	2,800.00
Personal Edition <sup>9</sup>		400	60.00	28.00	-	-	-
Lite		100	15.00	7.00	-	-	-
Enterprise Edition Options: 2							
Real Application Clusters <sup>7</sup>		400	60.00	28.00	20,000	3,000.00	1,400.00
Partitioning <sup>7</sup>		200	30.00	14.00	10,000	1,500.00	700.00
OLAP		400	60.00	28.00	20,000	3,000.00	1,400.00
Data Mining		400	60.00	28.00	20,000	3,000.00	1,400.00
**Spatial		200	30.00	14.00	10,000	1,500.00	700.00
Advanced Security		200	30.00	14.00	10,000	1,500.00	700.00
Label Security		200	30.00	14.00	10,000	1,500.00	700.00
•					,	,	
Enterprise Managers: 2		60	9.00	4.20	2.000	450.00	210.00
Diagnostics Pack					3,000		
Tuning Pack		60	9.00	4.20	3,000	450.00	210.00
Change Management Pack		60	9.00	4.20	3,000	450.00	210.00
Configuration Management Pack		60	9.00	4.20	3,000	450.00	210.00
Internet Application Server 1							
TopLink		100	15.00	7.00	5,000	750.00	350.00
Java Edition		100	15.00	7.00	5,000	750.00	350.00
Standard Edition <sup>7</sup>		200	30.00	14.00	10,000	1,500.00	700.00
Enterprise Edition		400	60.00	28.00	20,000	3,000.00	1,400.00
Internet Application Server Standard Edition	on Options: 13						
Identity Management		100	15.00	7.00	5,000	750.00	350.00
Internet Application Server Managers: 12							
Diagnostics Pack		60	9.00	4.20	3,000	450.00	210.00
=		60	9.00	4.20	3,000	450.00	210.00
Configuration Management Pack		00	9.00	4.20	3,000	450.00	210.00
Tools							
Internet Developer Suite		5,000	750.00	350.00	-	-	-
Discoverer Desktop Edition		1,000	150.00	70.00	-	-	-
JDeveloper		995	149.25	69.65	-	-	-
Programmer		1,000	150.00	70.00	-	-	-
		Collaboration Program User License	Software Updates	Product Support	Processor License	Software Updates	Product Support
Collaboration			op	3.00		Spanner.	
**Collaboration Suite 6	Perpetual Licens	e 60	10.00	5.00			
Collaboration Suite	1 Year Subscription Licens		10.00	5.00	-	-	-
_					-	-	-
Files <sup>6</sup>	Perpetual Licens		8.00	3.00	-	-	-
	1 Year Subscription Licens	e 11	8.00	3.00	-	-	-
Email <sup>6</sup>	Perpetual Licens	e 45	8.00	3.00	_	-	-
	1 Year Subscription Licens		8.00	3.00	-	-	-
**\Mah Canfaranaina 6	·						
**Web Conferencing <sup>6</sup>	Perpetual Licens		8.00	3.00	-	-	-
	1 Year Subscription Licens	e 11	8.00	3.00	-	-	-

<sup>4-</sup>Year Term License at 60% of Perpetual License; 2-Year Term License at 35% of Perpetual License; 1-Year Term License at 20% of Perpetual License

<sup>\*\*</sup>As of the Effective Date of the Master Agreement 2004, current releases of the programs marked with "\*\* " do not meet the requirements of Appendix A: Paragraph 4 (Technology Access Clause)

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	Named User Plus License	Software Updates	Product Support	Processor License	Software Updates	Product Support
Data Warehousing Products						
**Express Server	800	120.00	56.00	40,000	6,000.00	2,800.00
**Express Analyzer	800	120.00	56.00	-	-	-
**Express Objects	5,000	750.00	350.00	=	-	=
	Named User Plus License	Software Updates	Product Support	Computer License	Software Updates	Product Support
Integration Products	l					
Open System Gateways	-	-	_	15,000	2,250.00	1,050.00
Mainframe Integration Gateways	-	-	-	95,000	14,250.00	6,650.00
Enterprise Integration Gateways	-	-	-	35,000	5,250.00	2,450.00
EDA/SQL Gateways	-	-	-	120,000	18,000.00	8,400.00
Each Additional EDA/SQL Driver	-	-	-	60,000	9,000.00	4,200.00
**RosettaNet Adapter <sup>11</sup>	30,000	4,500.00	2,100.00	-	-	-
**Application Adapters <sup>3</sup>	30,000	4,500.00	2,100.00	-	-	_
**Mainframe and TP-Monitor Adapters <sup>4</sup>	60,000	9,000.00	4,200.00	-	-	-

<sup>&</sup>lt;sup>1</sup> If licensing by Named User Plus, the minimum is 10 Named User Plus licenses per Processor.

Outsourcing for this product is on Controlled Availability and requires approval. Please refer to the Approval Matrix on http://esource.oraclecorp.com for more information. If you are an Oracle partner please contact your Oracle PRN Representative for additional information.

<sup>&</sup>lt;sup>2</sup> Enterprise Edition Options & Enterprise Managers must match the number of licenses of the associated Oracle Database Enterprise Edition. In addition, a minimum of 25 Named User Plus licenses per Processor must be met. Associated Database is defined as the database(s) which is (are) being managed by the option.

<sup>&</sup>lt;sup>3</sup> Application Adapters are licensed per Adapter. Application Adapters are available for: PeopleSoft, SAP, Siebel & JD Edwards.

<sup>&</sup>lt;sup>4</sup> Mainframe and TP-Monitor Adapters are licensed per Adapter. Mainframe and TP-Monitor Adapters are available for: CICS, IMS/DB, IMS/TM, VSAM, and Tuxedo.

<sup>&</sup>lt;sup>5</sup> Oracle Database Standard Edition can only be licensed on servers that have a maximum capacity of 4 processors. If licensing by Named User Plus, the minimum is 5 Named User Plus licenses. Additionally, it may be licensed on a single cluster of servers supporting up to a maximum of four processors per cluster (2 2-way nodes, 4 1-way nodes, and 1 1-way and 1 3-way).

<sup>&</sup>lt;sup>6</sup> 2-Year and 4-Year Term Licenses are not available for Collaboration products. Customers must purchase Software Updates when purchasing Product Support. Outsourcing for Collaboration product is optional for customers purchasing Collaboration product licenses. Customers must purchase Software Updates and Product Support when purchasing Outsourcing. E-Business Discount Schedule applies to License, Software Updates, and Product Support fees. Outsourcing Discount Schedule applies to Outsourcing for Collaboration products.

Outsourcing for this product is on Controlled Availability and requires approval. Please refer to the Approval Matrix on http://esource.oraclecorp.com for more information. If you are an Oracle partner,

<sup>&</sup>lt;sup>7</sup> 3-Year Term License available at 50% of Perpetual License; 5-Year Term License available at 70% of Perpetual License.

<sup>&</sup>lt;sup>8</sup> If licensing by Named User Plus, the minimum is 25 Named User Plus licenses per Processor.

<sup>&</sup>lt;sup>9</sup> Personal Edition provides a maximum of one Named User Plus per database.

<sup>&</sup>lt;sup>10</sup> Oracle Standard Edition One may only be licensed on servers that have a maximum capacity of 2 processors. If licensing by Named User Plus, the minimum is 5 Named User Plus licenses.

<sup>&</sup>lt;sup>11</sup> RosettaNet Adapter is licensed per Processor.

<sup>12</sup> Internet Application Server Managers must match the number of licenses of the associated Internet Application Server (Excluding TopLink, for which these Manager Packs cannot be licensed).

An associated Internet Application Server is defined as the Internet Application Server(s) which is (are) being managed by the option.

<sup>13</sup> Standard Edition Options must match the number of licenses of the associated Oracle Internet Application Server Standard Edition.

<sup>4-</sup>Year Term License at 60% of Perpetual License; 2-Year Term License at 35% of Perpetual License; 1-Year Term License at 20% of Perpetual License

<sup>\*\*</sup>As of the Effective Date of the Master Agreement 2004, current releases of the programs marked with " \*\* " do not meet the requirements of Appendix A: Paragraph 4 (Technology Access Clause).

		Oracle Rdb				
	Named User Plus License	Software Updates	Product Support	Processor License	Software Updates	Product Support
Rdb Products						
Rdb Server Products <sup>1</sup>						
**Rdb Enterprise Edition	800	120.00	56.00	40,000	6,000.00	2,800.00
**CODASYL DBMS	800	120.00	56.00	-	-	-
Rdb Server Options:						
**TRACE <sup>2,3</sup>	100	15.00	7.00	5,000	750.00	350.00
Rdb Development, Query and Reporting Tools						
**Programmer for Rdb <sup>4</sup>	1,000	150.00	70.00	-	-	-
**CDD/ Repository	5,000	750.00	350.00	-	-	-
**CDD/R Runtime 5	-	-	-	5,000	750.00	350.00

 $<sup>^{\</sup>rm 1}$  If licensing by Named User Plus, the minimum is 25 Named User Plus licenses per Processor.

<sup>&</sup>lt;sup>2</sup> Rdb Server Options must match the number of licenses of the associated database.

<sup>&</sup>lt;sup>3</sup> TRACE may also be licensed with CODASYL DBMS.

<sup>&</sup>lt;sup>4</sup> Oracle precompiliers supported via SQL\*Net for Rdb for use across Oracle & Rdb Servers.

<sup>&</sup>lt;sup>5</sup> CDD/R Runtime is an unlimited use license for applications requiring CDD/R deployment licenses.

<sup>4-</sup>Year Term License at 60% of Perpetual License; 2-Year Term License at 35% of Perpetual License; 1-Year Term License at 20% of Perpetual License

<sup>\*\*</sup>As of the Effective Date of the Master Agreement 2004, current releases of the programs marked with " \*\* " do not meet the requirements of Appendix A: Paragraph 4 (Technology Access Clause).

			Oracle E-Business Suite			
E-Business Suite 2003 Bundle		License Price	Software Updates	Product Support	Licensing Metric	Minimum
E-Business Suite 2003 Professional User <sup>12</sup>		3,995	599.25	279.65	Professional User 2003	10% <sup>1</sup>
E-Business Suite 2003 Professional User (external usage) <sup>12</sup>		995	149.25	69.65	Professional User 2003 - External	1
Component Applications						
Intelligence	In Bundle ↓					
**E-Business Intelligence	*	3,995	599.25	279.65	Application User	1
Balanced Scorecard		1,995	299.25	139.65	Application User	20
Financials & Sales Analyzers		1,495	224.25	104.65	Application User	ţ
Marketing and Sales	In Bundle ↓					
**Marketing	*	4,995	749.25	349.65	Marketing User	10
**Trade Management		7,990	1,198.50	559.30	Marketing User	20
**Option: Advanced Pricing <sup>1</sup>		1,995	299.25	139.65	Marketing User	20
**TeleSales	*	5,995	899.25	419.65	TeleSales User	10
**Option: Advanced Pricing <sup>1</sup>	^	1,995	299.25	139.65	TeleSales User	10
**Field Sales	*	3,995	599.25	279.65	Field Sales User	10
**Quoting	^	1,195	179.25	83.65	Field Sales User	10
**Option: Advanced Pricing <sup>1</sup>		1,195	299.25	139.65	Field Sales User	10
**Partner Management 14						
**Proposals <sup>14</sup>		995	149.25	69.65	Partner Organization	100
		395	59.25	27.65	Application User	25
**Incentive Compensation		495	74.25	34.65	Compensated Individual	10
Order Management	In Bundle 7			070.05		_
Order Management <sup>3</sup>	*	3,995	599.25	279.65	Order Management User	
		0.2000	0.0300	0.0140	Electronic Order Line	100,000
Option: Advanced Pricing 1		1,995	299.25	139.65	Order Management User	10
4		0.1000	0.0150	0.0070	Electronic Order Line	100,000
Option: Release Management		0.2000	0.0300	0.0140	Electronic Order Line	100,000
Configurator <sup>4</sup>		150,000	22,500.00	10,500.00	Processor	1
**iStore <sup>4</sup>		50,000	7,500.00	3,500.00	Processor	2
Logistics	In Bundle 7					
Inventory Management	*	3,995	599.25	279.65	Inventory/Shipping User	5
Option: Mobile Supply Chain Applications <sup>1,15</sup>		1,495	224.25	104.65	Inventory/Shipping User	5
Option: Warehouse Management 1,15		3,000	450.00	210.00	Inventory/Shipping User	20
Option: Transportation 1,14,15,18		1,995	299.25	139.65	Inventory/Shipping User	20
Supply Chain Planning						
Advanced Supply Chain Planning		1,500	225.00	105.00	\$M Cost of Goods Sold	60
Option: Constraint Based Optimization <sup>1</sup>		375	56.25	26.25	\$M Cost of Goods Sold	60
Inventory Optimization		750	112.50	52.50	\$M Cost of Goods Sold	60
**Global Order Promising		300	45.00	21.00	\$M Cost of Goods Sold	60
Demand Planning		600	90.00	42.00	\$M Cost of Goods Sold	60
Collaborative Planning <sup>14</sup>		500	75.00	35.00	\$M Cost of Goods Sold	60
Procurement	In Bundle 7					
Purchasing <sup>2</sup>	*	3,995	599.25	279.65	Purchasing User	5
Option: Sourcing <sup>1</sup>		7,995	1,199.25	559.65	Purchasing User	5
Option: iSupplier Portal 1		7,995	1,199.25	559.65	Purchasing User	5
iProcurement		5	0.7500	0.3500	Purchase Line	5,000
Exchange Marketplace <sup>6</sup>		5,000	750.00	350.00	\$M Annual Transaction Volume	300
Manufacturing	In Bundle ᠯ					
Discrete Manufacturing <sup>2</sup>	*	3,995	599.25	279.65	Manufacturing User	10
Option: Mobile Supply Chain Applications <sup>1,16</sup>		1,495	224.25	104.65	Manufacturing User	10
Option: Flow Manufacturing 1,16		2,995	449.25	209.65	Manufacturing User	10
Option: I low Manadating		, -			-	
**Option: Manufacturing Scheduling <sup>1,16</sup>		1,495	224.25	104.65	Manufacturing User	10

<sup>4-</sup>Year Term License at 60% of Perpetual License; 2-Year Term License at 35% of Perpetual License; 1-Year Term License at 20% of Perpetual License

<sup>\*\*</sup>As of the Effective Date of the Master Agreement 2004, current releases of the programs marked with " \*\* " do not meet the requirements of Appendix A: Paragraph 4 (Technology Access Clause).

		License Price	Software Updates	Product Support	Licensing Metric	Minimum
Maintenance Management						
Enterprise Asset Management		3,995	599.25	279.65	EAM User	10
**Self-Service Work Requests		495	74.25	34.65	EAM User	10
Service	In Bundle ᠯ					
**TeleService	m Bundle ↓	3,995	599.25	279.65	Application User	10
Service Contracts	*	5,995	899.25	419.65	Application User	10
**Field Service	^	2,995	449.25	209.65	Field Technician	20
**Option: Spares Management <sup>1</sup>		995	149.25	69.65	Field Technician	50
**Option: Advanced Scheduler <sup>1,14</sup>		1,495	224.25	104.65	Field Technician	50
**Option: Mobile Field Service <sup>14</sup>		995	149.25	69.65	Field Technician	50
**Depot Repair		3,995	599.25	279.65	Application User	10
**iSupport <sup>4</sup>		50,000	7,500.00	3,500.00	Processor	2
		,	,	.,		
Projects	In Bundle ᠯ					
Project Costing <sup>2</sup>	*	3,995	599.25	279.65	Application User	5
Option: Project Billing <sup>17</sup>	*	2,995	449.25	209.65	Application User	5
**Project Resource Management		195	29.25	13.65	Person	50
**Project Collaboration <sup>14</sup>		295	44.25	20.65	Application User	50
**Project Management <sup>14</sup>		795	119.25	55.65	Application User	25
Project Contracts		5,995	899.25	419.65	Application User	10
Product Lifecycle Management						
**Advanced Product Catalog 14		995	149.25	69.65	Application User	50
**CADView-3D		995	149.25	69.65	Application User	100
Financial	In Bundle ↓	0.005	500.05	070.05	Electrical de la company	_
Financials <sup>2</sup>	*	3,995	599.25	279.65	Financials User	5
**Option: Activity Based Management 1,10		1,195	179.25	83.65	Financials User	40
Advanced Collections		1,195	179.25	83.65	Financials User	10
Internet Expenses iReceivables		5 50	0.7500 7.50	0.3500 3.50	Expense Report 1K Invoice Line	1,000 20
		24,995	3,749.25	1,749.65	Application User	4
Treasury **Internal Controls Manager 14		24,993	4.50	2.10	Employee	500
memai controls Manager		30	4.50	2.10	Linployee	300
Human Resources	In Bundle ↓					
Human Resources	*	50	7.50	3.50	Person	100
Self-Service Human Resources		35	5.25	2.45	Person	100
Advanced Benefits		40	6.00	2.80	Person	500
iRecruitment		50	7.50	3.50	Person	500
Training Administration		30	4.50	2.10	Trainee	100
iLearning		30	4.50	2.10	Trainee	100
Payroll		60	9.00	4.20	Person	500
Time and Labor <sup>14</sup>		35	5.25	2.45	Person	100
HR Intelligence		25	3.75	1.75	Person	100
Data Librarian						
**Customer Data Librarian 14		5,995	899.25	419.65	Application User	5
**Customers Online 14		100	15.00	7.00	Application User	500
					.,	
Interaction Center Technology						
Advanced Inbound Telephony		995	149.25	69.65	Workstation	50
Advanced Outbound Telephony		995	149.25	69.65	Workstation	50
Scripting		595	89.25	41.65	Workstation	50
eMail Center		1,995	299.25	139.65	Workstation	50

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	License Price	Software Updates	Product Support	Licensing Metric	Minimum
Other			•		
**Customer Model 14	2,995	449.25	209.65	Application User	10
Tutor for Applications <sup>5</sup>	495	74.25	34.65	Application User	5
Self-Service Tutor for Applications 5	20	3.00	1.40	Employee	5
**Applications Read-Only User	1,495	224.25	104.65	Application Read-Only User	1
(for Financials, Purchasing, Project Costing, Service Contracts, Project Contracts, Discrete Manufacture)	uring, and Process Manufacturing)				
Vertical Applications					
Communications/Utilities					
**CRL Financial Management <sup>8</sup>	249,995	37,499.25	17,499.65	Module	1
	0.2500	0.0375	0.0175	Per Subscriber Thereafter	1
**Network Logistics (Network Asset Tracking) <sup>8</sup>	249,995	37,499.25	17,499.65	1st 200,000 Subscribers	1
	0.5000	0.0750	0.0350	Per Subscriber Thereafter	1
**Telco Provisioning <sup>8</sup>	249,995	37,499.25	17,499.65	Module	1
	1.50	0.2250	0.1050	Per Subscriber Thereafter	1
**Number Portability <sup>8</sup>	249,995	37,499.25	17,499.65	Module	1
	10	1.50	0.7000	Ported Number/Year	1
Public Sector/University					
Student System 14	115	17.25	8.05	FTE Student	3,000
**Financial Aid <sup>14</sup>	30	4.50	2.10	FTE Student	3,000
**Student Recruiting 14	30	4.50	2.10	FTE Student	3,000
**Grants	3,995	599.25	279.65	Application User	5
Financial Services					
**Performance Analyzer	70	10.50	4.90	Employee	1,000
**Transfer Pricing	70	10.50	4.90	Employee	1,000
**Transfer Pricing Online	750	112.50	52.50	Application User	5
**Budgeting and Planning	3,000	450.00	210.00	Application User	5
**Risk Manager	60	9.00	4.20	Employee	1,000
**Financial Data Manager	200,000	30,000.00	14,000.00	Computer	1
**Financial Services Provisioning	0.2000	0.0300	0.0140	Service Order Line	50,000
**Lease Management 13,14	2,000	300.00	140.00	\$M Managed Assets	500
Health Care					
**Adverse Event Reporting System	15,000	2,250.00	1,050.00	Application User	5
**Clinical	15,000	2,250.00	1,050.00	Application User	5
**Option: Distributed Study Conduct <sup>1</sup>	3,000	450.00	210.00	Application User	5
**Remote Data Capture 9	9	1.35	0.6300	CRF Page	10,000
	10,000	1,500.00	700.00	Application User	9
**Thesaurus Management System <sup>7</sup>	9,000	1,350.00	630.00	Application User	1
**Thesaurus Management System - Read-Only <sup>7</sup>	1,000	150.00	70.00	Application Read-Only User	5
**Clincial TrialMinder <sup>14</sup>	5,000	750.00	350.00	Application User	10
**Clinical SiteMinder 14	5,000	750.00	350.00	Application User	10
**Healthcare Transaction Base 4,14	1,000	150.00	70.00	Named User Plus	50
	100,000	15,000.00	7,000.00	Processor	1
High Tech					
Shop Floor Management	4,995	749.25	349.65	\$M Cost of Goods Sold	30
**Supply Chain Trading Connector for RosettaNet <sup>14</sup>	50,000	7,500.00	3,500.00	PIP	2
Aerospace, Defense and Transportation					

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- <sup>1</sup> An option must be licensed at the same level as its parent. Example: number of Flow Manufacturing users = number of Discrete Manufacturing users. If the parent has multiple metrics, the option must be licensed at the same level as its parent for each metric. Example: number of Advanced Pricing users = number of Order Management users AND number of Advanced Pricing Electronic Order Lines = number of Order Management Electronic Order Lines.
- <sup>2</sup> Primary Usage: is defined as each User of the following applications: Financials, Discrete Manufacturing, Process Manufacturing, Project Costing and Purchasing. Each such User is counted only once based on primary usage. You must specify how many Users you are licensing for each application. Primary Usage of one of the applications listed above provides the User with the right to use any or all of the other application programs listed above for which you are licensed. Primary Usage does not provide you with the right to use other application programs including the extensions or options to the application programs listed above.
- <sup>3</sup> Order Management is licensed based upon the number of application users AND the number of order lines entered from any source other than those entered by licensed Order Management Users. Order Management Users are required for all individuals who are using Order Management. In addition, any order that is entered electronically into Order Management must be licensed using the Electronic Order Line metric. This applies to order lines originating in iStore, Quoting, EDI/XML transactions, legacy applications or any other source. (Order lines entered manually by the licensed Order Management users are covered under the Order Management User license)
- <sup>4</sup> For the purpose of licensing this program (except Healthcare Transaction Base), only the processors on which 9iAS Standard Edition and/or Enterprise Edition and this program are running are counted for the purpose of determining the number of processors required to license this program. For the purpose of licensing Healthcare Transaction Base, only the processors on which 9iAS Enterprise Edition and this program are installed and/or running are counted for the purpose of determining the number of processors required to license this program.
- <sup>5</sup> The number of Applications Users for Tutor for Applications must match the number of Application Users of each Application for which the customer is using Tutor. If the application is licensed with a metric based on all the individuals in an organization, i.e., Person, Employee, then everyone in the LOB or organization must be licensed using the Self Service Tutor for Applications. If the application is licensed with any other metric, i.e., Purchase Line, Order Line, then the number of Application Users for Tutor for Applications must match the number of Application Users that the customer would have licensed for the application, had this metric been available.
- <sup>6</sup> This product requires HQAPP approval.
- <sup>7</sup> If licensed with Clinical, the total number of application users and application read-only users of Thesaurus Management System must match the number of application users of Clinical. If licensed separately, the minimum of application users for Thesaurus Management System is 1, the minimum of application read-only users is 5.
- <sup>8</sup> Customers must pay for both the module and the subscriber/workstation fee.
- <sup>9</sup> Separate Remote Data Capture licenses are required for remote site-based data entry. In-house entry users require Clinical licenses. Remote Data Capture is licensed by Application User when the annual CRF Page volume cannot be estimated, or if it is more cost effective.
- 10 If the customer is running Activity Based Management in conjunction with a 3rd party Financials application, and not Oracle Financials, then licenses of Oracle Financials are not required.
- <sup>11</sup> The customer is required to maintain Professional User 2003 licenses for at least 10% of the employee population.
- · The official source for the total company employee population is the company's annual report for publicly held companies. For private firms, this information must verified in writing by a person who is authorized to make such a representation on the firm's behalf
- · A company may not license the E-Business Suite 2003 at the division level, unless it has wholly owned subsidiaries. Lines of Business, Departments, and Organizations within a company are not eligible for the E-Business Suite 2003 pricing regardless of whether they meet the minimum licensing requirements
- · If a company's employee population grows by 10% or more and the company is no longer meeting the minimum license requirements, the company will need to purchase incremental user licenses to satisfy the 10% requirement
- · Once minimums are satisfied, they are not required to be met in subsequent purchases.
- 12 Customers who licensed Oracle applications under the E-Business Suite pricing model can continue to purchase licenses per pages 5 and 6 of the March 7, 2003 price list. This rule applies also to customers who do not have a price hold.
- <sup>13</sup> If Managed Assets are \$10 billion or less, the price per \$M in Managed Assets is 2,000. If Managed Assets are greater than \$10 billion, the price per \$M in Managed Assets for the first 10,000 licenses is 2,000, and the price per \$M in Managed Assets for each additional license is 1,000.
- <sup>14</sup> This product is on Controlled Availability and requires approval. Please refer to the Approval Matrix on http://esource.oraclecorp.com for more information. If you are an Oracle partner, please contact your Oracle PRN Representative for additional information.
- 15 Where Inventory Management is licensed across multiple plants or warehouses, the Inventory Management options (Mobile Supply Chain Applications, Warehouse Management, Transportation) can be licensed individually for each plant/warehouse. Within each plant/warehouse using the Inventory option, the option must be licensed at the same user count as Inventory Management.
- <sup>16</sup> Where Discrete Manufacturing is licensed across multiple plants, the Discrete Manufacturing options (Mobile Supply Chain Applications, Flow Manufacturing, Manufacturing Scheduling) can be licensed individually for each plant. Within each plant using the Manufacturing option, the option must be licensed at the same user count as Discrete Manufacturing.
- <sup>17</sup> Where Projects is licensed across many lines of business, the Project Billing option to Project Costing can be licensed individually for each line of business using the Oracle Projects solution. Within each line of business using the Project Billing option, the option must be liensed at the same user count as Project Costing.
- 18 If the customer is running Transportation in conjunction with a 3rd party Inventory Management application, and not Oracle Inventory Management, then licenses of Oracle Inventory Management are not required and the customer must count the number of Oracle Order Management users as a proxy for determining the required number or Inventory/Shipping Users licenses needed for Transportation.

Oracle Education Subscription

Subscription Licensing Metric Frequency Minimum

iLearning Subscription <sup>1</sup> 48 Hosted Named User Yearly \$5,000

<sup>&</sup>lt;sup>1</sup> At the minimum, the customer must license a number of Named Users and Months that are equal to 5,000 USA (Dollar).

#### DEFINITIONS

Named User Plus: is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. A non human operated device will be counted as a named user plus in addition to all individuals authorized to use the programs, if such devices can access the programs. If multiplexing hardware or software (e.g., a TP monitor or a web server product) is used, this number must be measured at the multiplexing front end. Automated batching of data from computer to computer is permitted. You are responsible for ensuring that the named user plus per processor minimums are maintained for the programs contained in the user minimum table in the licensing rules section; the minimum number of named users plus required and all actual users must be licensed.

Processor: shall be defined as all processors where the Oracle programs are installed and/or running. Programs licensed on a Processor basis may be accessed by your internal users (including agents and contractors) and by your third party users.

Professional User 2003: is defined as an individual authorized by you to use the application programs which are installed on a single server or multiple servers, regardless of whether or not the individual is actively using the programs at any given time. Professional Users 2003 are allowed to manually enter orders directly into the programs but any orders entered electronically into Order Management from other sources must be licensed separately.

Professional User 2003 - External: is defined as an individual, who is not your employee, contractor or outsourcer, authorized by you to use the application programs which are installed on a single server or multiple servers, regardless of whether or not the individual is actively using the programs at any given time. Professional Users 2003 - External are allowed to manually enter orders directly into the programs but any orders entered electronically into Order Management from other sources must be licensed separately.

Application User, Field Sales User, Financials User, Inventory/Shipping User, Marketing User, Manufacturing User, Purchasing User, TeleSales User, Enterprise Asset Management (EAM) User: is defined as an individual authorized by you to use the applicable licensed application programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time. If you license the Self Service Work Request pollton in conjunction with EAM, you are required to maintain licenses for the equivalent number of EAM Users licensed and you are granted unlimited access to initiate work requests, view work requests status and view scheduled completion date for your entire employee population.

Application Read-Only User: is defined as an individual authorized by you to run only queries or reports against the following application programs for which you have also acquired non-read only application user licenses: Financials, Purchasing, Project Costing, Service Contracts, Project Contracts, Discrete Manufacturing and Process Manufacturing.

Adapter: is defined as each software code interface, installed on each Oracle Internet Application Server Enterorise Edition, which facilitates communication of information between each version of a third party software application or system and Oracle programs

Collaboration Program User: is defined as an individual authorized by you to use the programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time. For the purposes of counting and licensing the number of Web Conference; all participants in the web conference external to your company and attending a web conference are not required to be licensed.

Annual Transaction Volume: is defined as the U.S. dollar denominated total value of all purchase orders transacted and all auctions conducted through the Oracle Exchange Platform by you and others during the applicable year of the Oracle Exchange Platform license regardless of whether any such auction results in a purchase order, provided that an auction resulting in a purchase order shall only be counted against the Annual Transaction Volume once.

Case Report Form (CRF) Page: is defined as the "electronic equivalent" of what would be the total number of physical paper pages initiated remotely by the Program (measured explicitly in the Program as Received Data Collection Instruments) during a 12-month period. You may not exceed the licensed number of CRF pages during any 12-month period unless you acquire additional CRF pages licenses from us.

Compensated Individual: is defined as an individual whose compensation or compensation calculations are generated by the programs. The term Compensated Individual includes, but is not limited to, your employees, contractors, retirees, and any other Person.

Computer: is defined as the computer on which the programs are installed. A Computer license allows you to use the licensed program on a single specified computer

Cost of Goods Sold: is defined as the total cost of inventory that a company has sold during their fiscal year. If Cost of Goods Sold is unknown to you then Cost of Goods Sold shall be equal to 75% of total company revenue

Electronic Order Line: is defined as the total number of distinct electronic order lines entered electronically into the Oracle Order Management application from any source (not manually entered by licensed Order Management Users, Professional Users 2003, or Professional Users 2003 External) during a 12 month period. This includes order lines originating as external EDI/XML transactions and/or sourced from other Oracle and non-Oracle applications. You may not exceed the licensed number of order lines during any 12 month period.

Employee: is defined as an active employee of yours. (note: The value of these applications is determined by the size of the active employee population and not the number of actual users. Therefore, all of your active employees must be included in your order when licensing these applications.)

Entry: is defined as a unique item (e.g., object, person, entity or item of information) stored within the programs. Replicated entries stored within the program on multiple servers are counted as a single entry.

Expense Report: is defined as the total number of expense reports processed by the iExpenses during a 12 month period. You may not exceed the licensed number of expense reports during any 12 month period.

Field Technician: is defined as an engineer, technician, representative, or other person who is dispatched by you, including the dispatchers, to the field using the programs.

FTE Student: is defined as any full-time student enrolled in your institution and any part-time student enrolled in your institution and any part-time student enrolled in your institution of "full-time" and "part-time" is based on your policies for student classification. If the number of FTE Students is a fraction, that number will be rounded to the nearest whole number for ourooses of license quantity requirements.

Hosted Named User: is defined as an individual authorized by you to access the hosted service, regardless of whether the individual is actively accessing the hosted service at any given time

Invoice Line: is defined as the total number of invoice line items processed by the program during a 12 month period. You may not exceed the licensed number of Invoice Lines during any 12 month period unless you acquire additional Invoice Line licenses from us.

Module: is defined as each production database running the programs.

Order Management User: is defined as an individual authorized by you to use the applicable licensed application programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time. Order Management Users are allowed to manually enter orders directly into the programs but any orders entered electronically from other sources must be licensed separately.

Partner Organization: is defined as an external third party business entity that provides value-added services in marketing and selling your products. Depending upon the type of industry, partner organizations play different roles and are recognized by different names such as reseller distributor, agent, dealer or broker.

Person: is defined as your employee or contractor who is actively working on behalf of your organization or a former employee who has one or more benefit plans managed by the system or continues to be paid through the system. For Time and Labor, a person is defined as an employee or contractor whose time or labor (piece work) or absences are managed by the system. For Project Resource Management, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet Time, a person is defined as an individual who is scheduled on a project. For Internet

Ported Number: is defined as the telephone number that end users retain as they change from one service provider to another. This telephone number originally resides on a telephone switch and is moved into the responsibility of another telephone switch.

Purchase Line: is defined as the total number of purchase line items processed by the application during a 12 month period. Multiple purchase lines may be created on either a requisition or purchase order or may be automatically generated by other Oracle Application programs. For iProcurement, Purchase Lines are counted as the line items on purchase orders processed through this application. This does not include communication on the same P.O.. For each application, you may not exceed the licensed number of Purchase Lines during any 12-month period unless you acquire additional Purchase Line licenses from us. You may acquire a different number of Purchase Line licenses for each program (Number of Purchase Lines for iProcurement could be a smaller number than for Purchasing Intelligence).

RosettaNet Partner Interface Processes® (PIPs®): are defined as business processes between trading partners. Preconfigured system-to-system XML-based dialogs for the relevant E-Business Suite Application(s) are provided. Each preconfigured PIP includes a business document with the vocabulary and a business process with the choreography of the message dialog.

Service Order Line: is defined as the total number of service order entry line items processed by the program during a 12 month period. Multiple service order entry line items may be entered as part of an individual customer service order or quote. You may not exceed the licensed number of Service Order Lines during any 12 month period unless you acquire additional Service Order Line licenses from us.

Subscriber: is defined as (a) a working telephone number for all wireline devices; (b) a portable handset or paging device that has been activated by you for wireless communications and paging; (c) a residential drop or a nonresidential device serviced by a cable provider; or (d) a live connected utility meter. The total number of Subscribers is equal to the aggregate of all types of Subscribers. If your business is not defined in the primary definition of Subscriber above, Subscriber is defined as each U.S. \$1,000 increment of your gross annual revenue as reported to the SEC in your annual report or the equivalent accounting or reporting document.

Suite: is defined as all the functional software components described in the product documentation.

Trainee: is defined as an employee, contractor, student or other person who is being recorded by the program.

Workstation: is defined as the client computer from which the programs are being accessed, regardless of where the program is installed.

\$M in Revenue: is defined as one million United States dollars in all income (interest income and non interest income) before adjustments for expenses and taxes generated by You during a fiscal year.

\$M in Managed Assets: is defined as one million U.S. dollars of the following total: (1) Book value of investment in capital leases, direct financing leases and other finance leases, including residuals, whether owned or managed for others, active on the program, plus (2) Book value of assets on operating leases, whether owned or managed for others, active on the program, plus (3) Book value of loans, notes, conditional sales contracts and other receivables, owned or managed for others, active on the program, plus (4) Book value of non earning assets, owned or managed for others, which were previously leased and active on the program, including assets from term terminated leases and repossessed assets, plus (5) Original cost of assets underlying leases and loans, originated and active on the program, then sold within the previous 12 months.

#### GENERAL LICENSING RULES

#### TERM DESIGNATION

If your Program License does not specify a term, the Program license is perpetual and shall continue unless terminated as otherwise provided in the Agreement.

- 4 Year Term: A Program license specifying a 4 Year Term shall commence on the Effective Date of the order and shall continue for a period of 4 years. At the end of the 4 Year Term the Program license shall terminate automatically.
- 2 Year Term: A Program license specifying a 2 Year Term shall commence on the Effective Date of the order and shall continue for a period of 2 years. At the end of the 2 Year Term the Program license shall terminate automatically.
- 1 Year Term: A Program license specifying a 1 Year Term shall commence on the Effective Date of the order and shall continue for a period of 1 year. At the end of the 1 Year Term the Program license shall terminate automatically.

#### **ORACLE SUPPORT SERVICES**

Oracle Support Services (OSS) offers the following programs: Software Updates to provide customers with the right to Oracle product upgrades, Oracle Product Support for 24x7 support of all Oracle products, and Oracle Advanced Product Support for a menu of additional services designed to provide an enhanced level of support. Services may vary by country. For availability, contact your local Support Sales representative. For a complete description of Oracle Support Services programs, refer to the internal Sales Support website at http://marketing.us.oracle.com and select Support Marketing.

#### Software Updates (formerly known as Update Subscription)

Software Updates is a service that provides customers with rights to new Oracle releases including product upgrades, maintenance releases and patches. This service may be purchased as a stand-alone annual subscription. Prices shown on this price list are annual fees and apply to both perpetual and term licenses.

#### **Product Support**

Product Support is a 24x7 support service that provides direct access to Oracle experts for product-specific questions about installing and operating Oracle software. Web based support is provided via OracleMetaLink. Features of MetaLink include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests. Software Updates is a prerequisite. Prices shown on this price list are annual fees and apply to both perpetual and term licenses.

## Advanced Product Support

Advanced Product Support is designed to provide an enhanced level of support to Oracle customers. Advanced Product Support delivers tailored, flexible support solutions built to meet the customers' specific business requirements. Advanced Product Support customers have the flexibility to purchase standard or combine standard services with specific offerings to provide a full solution.

Contact your local Support Sales representative for Advanced Product Support information and pricing.

#### Incident Support

Incident Support is a web-based incident pack support model through which technical support is available in packages of 10 incidents at a cost of 1,800 USA (Dollar). This service is available for the following products, across all platforms:

- · Oracle Database Standard Edition
- · Oracle Database Personal Edition
- · Oracle Database Lite

Incident Server Support Packages provide incident-based web support for the following limited product sets:

- · Oracle Database Server Support Package (2,000 USA (Dollar) for 10 incidents on one server):
- Oracle Database Enterprise Edition, Oracle Database Standard Edition, Partitioning, Real Application Clusters
- · Oracle Application Server Support Package (1,000 USA (Dollar) for 10 incidents on one server):

Internet Application Server Enterprise Edition, Internet Application Server Standard Edition

With the purchase of Incident Support and Incident Server Support Packages, customers receive access to Oracle MetaLink, which provides 24x7 web-based technical support, including web-based Technical Assistance Requests.

## Customer Support Services Policies and Definitions

The complete policy can be found in the Technical Support Policies at http://www.oracle.com/support

## ORACLE OUTSOURCING

Oracle offers complete application, database, and hardware management services, which can help lower a customer's IT maintenance costs and increase support resolution time.

## **Administration Services**

Administration Services are system administration, application technology management and monitoring activities provided remotely by Oracle for licensed Oracle programs. Administration Services are contracted on yearly terms; the billing is annual in advance. Customers purchasing outsourcing for either E-Business Suite or Technology Online must meet the minimum annual net fees for Administration Services of 48,000 USA (Dollar) and minimum monthly net fees of 4,000 USA (Dollar). Customers purchasing outsourcing for both E-Business Suite and Technology Online must meet the minimum annual net fees for Administration Services of 96,000 USA (Dollar) and minimum monthly net fees of 8,000 USA (Dollar). Prices shown on this price list are monthly fees and apply to both perpetual and term licenses.

#### **Computer and Administration Services**

Computer Services must be sold together with Administration Services. Computer and Administration Services are system administration, application technology management, and monitoring activities for licensed Oracle programs that are provided by Oracle from a data center hosting facility to which the customer has remote applications access. Computer and Administration Services are contracted on yearly terms; the billing is annual in advance. Customers purchasing outsourcing for either E-Business Suite or Technology Online must meet the minimum annual net fees for Computer and Administration Services of 72,000 USA (Dollar) and minimum monthly net fees of 6,000 USA (Dollar). Customers purchasing outsourcing for both E-Business Suite and Technology Online must meet the minimum annual net fees for Computer and Administration Services of 144,000 USA (Dollar) and minimum monthly net fees of 12,000 USA (Dollar). Prices shown on this price list are monthly fees and apply to both perpetual and term licenses.